

UNION PACIFIC IN TENNESSEE



2023 FAST FACTS

| | |
|--------------------|----------------|
| Miles of Track | 17 |
| Annual Payroll | \$4.3 million |
| In-State Purchase | \$26.1 million |
| Capital Investment | \$4 million |
| Community Giving | \$28,000 |
| Employees | 43 |

RAIL CARS IN TENNESSEE

| Year | Originated | Terminated |
|------|------------|------------|
| 2019 | 1,453 | 6,886 |
| 2020 | 1,235 | 6,522 |
| 2021 | 1,856 | 6,883 |
| 2022 | 3,342 | 4,741 |
| 2023 | 2,272 | 5,223 |

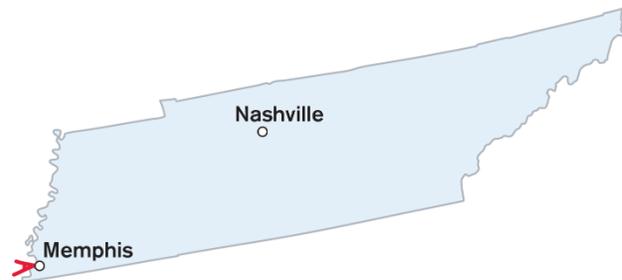
TOP FIVE COMMODITIES IN 2023*

| Shipped | Received |
|--------------------------------|--------------------------|
| 1. Assembled Autos | 1. Industrial Chemicals |
| 2. Industrial Chemicals | 2. Plastics |
| 3. Liquid Petroleum Gas | 3. Assembled Autos |
| 4. Steel | 4. Biofuels & Sweeteners |
| 5. Paperboard & Printing Paper | 5. Meals & Oils |

* By volume

SAFETY, SERVICE & OPERATIONAL EXCELLENCE = GROWTH

The Union Pacific team is focused on being the best in **Safety, Service and Operational Excellence**. It defines how we win and grow: Safely delivering the service we sold our customers, investing in our railroad, using our resources and assets efficiently, and proactively engaging with our teams and stakeholders.



UNION PACIFIC IN TENNESSEE

While Union Pacific has only 17 track miles in Tennessee, they are critical for the local economy and the railroad. Union Pacific interchanges with the eastern railroads in Memphis. This connection on the Mississippi River's east side opens additional markets and opportunities for customers across Union Pacific's network.

A key piece of Tennessee rail infrastructure is the Harahan Bridge. Owned and operated by Union Pacific, the bridge stretches nearly 5,000 feet across the Mississippi River, connecting Arkansas and Tennessee. In 2016, a pedestrian walkway opened as part of the Harahan Bridge. Local donors raised \$18 million to convert abandoned vehicular lanes into a pedestrian/bike path running parallel to active railroad tracks. Union Pacific engaged in the design and planning, as the bridge continues to be an integral part of Tennessee rail operations. The most significant concerns were ensuring pedestrian safety on the walkway and preventing accidental trespassing. Working with local engineers, Union Pacific designed and installed fencing that inhibits scaling without limiting visibility for train operators.



INVESTING IN SAFETY

The safety of Union Pacific's employees, customers and the communities it operates in is the company's No. 1 priority. From 2019-2023, Union Pacific invested more than \$5 million to strengthen Tennessee's transportation infrastructure.

Union Pacific special agents work in tandem with local law enforcement officers to enhance rail safety. The goal is decreasing crossing accidents and, ultimately, eliminating them.

INNOVATIVE SOLUTIONS

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts also ensured interoperability with other freight and passenger railroads operating on our tracks.

Union Pacific also is using technology to drive fuel efficiency. One train can take several hundred trucks off already congested highways. A Union Pacific train can move one ton of freight 454 miles on a single gallon of diesel, generating a carbon footprint that is 75% less than trucks.

HELPING COMMUNITIES THRIVE

Union Pacific proudly supports Tennessee organizations through its [Community Ties Giving Program](#). In 2023, Union Pacific contributed more than \$28,000 to local Tennessee organizations, including St. Jude Children's Research Hospital, the Gary Sinise Foundation and A1 Learning Connections. Grants were awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; creating vibrant community spaces; and advancing the health of our environment.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2014-2023, Union Pacific invested approximately \$34 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its approximately 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management:
(888) 877-7267

Corporate Headquarters:
(402) 544-5000 or (888) 870-8777

Community Contacts:
www.up.com/aboutup/community/community_contacts

Media Contacts:
www.up.com/media/contacts